

VASBO Meeting  
March 10, 2017  
VSBIT Conference Room  
Berlin, VT

**Present:** See Attached.

Steve called the meeting to order at 9:31am.

**Announcements**

1. June Meeting we will have a presentation regarding Procurement
2. VASBO gave Lisa Locke a gift certificate in appreciation for all she has done for us
3. People's Bank presentation will be moved to an agenda in the fall

**Secretary's Report**

February 2017 Minutes – Motion made and seconded, approved by voice vote.

**Treasurer's Report**

A motion was made and seconded to approve the FY17 YTD report. No discussion, motion carried by voice vote.

**Committee Reports**

**BM101** – March 29<sup>th</sup> will be the last class for the year

**Tri-State** – Brochures available and registration is open

**Certification** – Lori told us that there are still 7 left to come in

**FSLA** – No updates.

**Legislative** – No updates.

**UPDATES**

**Brad James – AOE –**

1. Revised equalized pupil number will be coming out
2. Preliminary budget data
  - a. Enrollment statewide is down
  - b. Of the budgets that were submitted over all they are down 1.8%
  - c. Average Ed spending/Equip is \$15,381 that is up from last year's number of \$14,622

**Nicole Tousignant – AOE –**

1. SEER Reports are due 3/15
2. IdeaB amendments are due 4/1
3. ICR applications are due 4/3
4. Single audits are due to AOE 3/31

**Bob Giroux – VMBB –**

1. Interest rates are rising
2. Moody's increases VMBB rating from AA2 to AA1
3. \$36.3 million in mid-winter sales
4. Any new school unifications need to notify Bob
5. Bob is retiring at the end of December 2017

**Tim – VSBIT –**

1. Renewal are due April 3rd
2. Luncheon schedule
  - a. 3/20 Mountain Top
  - b. 3/24 VSBIT
  - c. 3/27 Windjammer
3. Spring Conference – Facilities on Wednesday is low right now.

**Laura Soares – VSBIT/VEHI –**

1. April 12<sup>th</sup> at the spring conference Dave Davis from Future Planning will be there for one on one meetings – Call Lisa to set up a meeting
2. 150 people attend the first “Deep Dive” in to health care, a few SU's did not send anyone and that was very concerning to her
3. HSA – Medicare issues, a memo will be coming out discussing this
4. Suggestion: Do not let the union control the decision about a vendor for HSA/HRA/FSA unless the Union agrees to pay 100% of admin costs
5. Retired Teachers – Plans are not changing for them in 2018

**Jeff Francis & Nicole Mace – VSA/VSBA –**

1. Legislative – ACT 166
  - a. Proposal to separate public PK programs from private providers
  - b. Funding for private providers would come from DCF & CDD
  - c. Concern: Loss of equalized pupils from the private providers
2. New Committee formed of VSA & VSBA members to help the legislature come up with a better proposal for education funding
  - a. Stay the course of ACT 46
  - b. Look at (Task Force) State funded retirement buy-out
  - c. Conduct a study to look at excess spending per equalized pupil ratio
  - d. Set specific standards for fact finders
  - e. There is a unique opportunity regarding health care
    - i. Statewide health care proposal should save \$26 million

**GMP Curtailment – Presentation – Don Lorraine & Norm Etkind**

1. Discussion about curtailment- Explained how it will work
2. April 7<sup>th</sup> there will be a training for facilities managers
3. Risk factors – 10 month out of the year you should see a savings, you may see an increase in the summer months
4. To get into the program contact Don at don.lorraine@greenmountainpower.com

### **Critical Bargaining Lessons – Presentation – Joe Blanchette**

1. Leadership – have to have strong person running the show
2. High aspiration
3. Training – 8 out of 10 went to training to understand the dynamics that would happen during negotiations
4. Activity away from bargaining table is more important than what happens @ the table. Public communication is key
5. Unity – Maintain unity between the team and the full board. Public disagreement will not help
6. Maintain 100% consistency and correct message
7. Clear Goals – Clearly articulate the boards goals
8. Long range planning
9. Reading & Responding to the signals @ the right time
10. Willingness to declare finality

FACT Finding – has little to do with the facts it is mainly about comparability

Meeting was adjourned at 11:50 am

Respectfully submitted by Tonia Mears

# Sign-in

3/10/17

Lynne Carpenter	GISU
April Tachette	NESU
Chris Adams	TRSY
Brittany Gilman	RESU
Amadee Denton	So Burlington
STEVE HIR	SPRINGFIELD
MORRIS DUBOIS	FNESU
Laura Nasseu	CSSU
Karen Atwood	Windham SW
Jaime Laker	Windham Central
Marilyn Frederick	S.O.S.
Tisha Hankinson	CUSU
Georgina Hansen	NESU
Robin Pembroke	OSSU
Heather Winger	OSU
Dick Paulson	Rivendell
Keith Merrick	OESU
Josh Quinn	ACSD
Teresa Taylor	Hartford
Andy Lundeen	LSSU
Laura Soares	VSBIT
LORE BIKETA	WCSU
Frank Pucke	WSESU
PETER BRONS	RUTLAND CITY
James [unclear]	Norwich
Grant Geisler	Montpelier
Kathy Barron	Chitt Central

JOHN AUBIN  
GIBSON SMITH  
Lisa Tenauer  
Louis Milazzo  
Richard Seaman  
Don Johnson  
Janet Mitchell  
Rick Pembroke

S. Barl  
Hartford Cour Ctr  
Barre  
RSCSU  
Windsor Central  
Milton  
DESU  
OSSU